An investigation into the rebound and backfire effects from abatement actions by UK households

by

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RESOLVE Working Paper 05-10 (revised)
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Abstract

Households are expected to play a pivotal role in reducing the UK’s carbon emissions, and the Government is targeting specific household actions to help meet its targets. However, by focusing on discrete actions, the Government risks failing to take account of the Rebound Effect – a phenomenon whereby carbon reductions estimated by simple engineering calculations are frequently not realised in practice. For example, replacing short car journeys by walking or cycling reduces consumption of personal transportation fuels. But this frees up money that may be spent on, for example, purchasing extra clothes or flying on vacation. Alternatively it may be put into savings. These options all give rise to carbon emissions, thus the total carbon saved may be less than predicted. Indeed, in some instances, emissions may even increase – this being known as ‘Backfire’. We estimate that the rebound effect for a set of three abatement actions is 34%. In the best case studied this may be reduced to 12%, but in extreme cases backfire may occur. Our study points to two key strategies to minimise rebound: to encourage households to shift patterns of consumption to lower GHG intensive categories; and to encourage households to invest in low carbon investments.

Keywords

Rebound effect, Sustainable consumption, Household savings.
1. **Introduction**

The UK has a target to reduce greenhouse gas (GHG) emissions by at least 80% below 1990 levels by 2050 (HM Government 2008). It is relying on households to play a pivotal role in meeting this target by stimulating a range of measures including, for example, household energy efficiency improvements.

It is commonly assumed that historical improvements in energy efficiency have reduced energy consumption below the level it would have been at without those improvements. Nevertheless, before the recession, it was clearly apparent that such improvements failed to reduce energy consumption in absolute terms. Thus while the energy intensity of industrial economies steadily fell over the last century, the absolute energy use attributable to UK households continued to rise, along with the associated carbon emissions (Druckman et al. 2008; Wiedmann et al. 2008; Druckman and Jackson 2009a).

The most common explanation for the failure to decouple energy consumption and carbon emissions from economic growth is that we haven’t tried hard enough: energy and carbon prices are too low and policies to encourage energy efficiency and/or lifestyle changes are often small-scale, under-funded, poorly designed and ineffectual. In this view, the appropriate solution is to reinforce these policies - namely, to introduce more regulations, standards, financial support and information programmes alongside the pricing of carbon emissions.

But an additional explanation for the failure to reduce energy consumption is that many of the potential energy savings have been ‘taken back’ by various behavioural responses which are commonly grouped under the heading of *rebound effects*. While generally neither anticipated nor intended, these effects reduce the size of the energy savings achieved. An example of a rebound effect would be the driver who replaces a car with a fuel-efficient model, only to take advantage of its cheaper running costs to drive further and more often. Some authors argue that these effects lead to *increased* energy demand over the long term – an outcome that has been termed ‘backfire’ (Saunders 1992; Brookes 2000).

Since energy efficiency improvements reduce the effective price of energy services such as travel, the consumption of those services may be expected to increase, thereby offsetting some of the predicted reduction in energy consumption. This so-called *direct rebound effect* was first studied by Khazzoom (1980) and has since been the focus of much research (Greening et al. 2000; Sorrell and Dimitropoulos 2007b; Sorrell and Dimitropoulos 2008; Sorrell et al. 2009). But even if there is no direct rebound effect for a particular energy service (e.g. even if consumers choose not to drive any further in their fuel efficient cars), there are a number of other reasons why the economy-wide reduction in energy consumption may be less than simple ‘engineering’ calculations suggest. For example, the money saved on motor-fuel consumption may be spent on other goods and services that also require energy to provide. Depending upon the nature, size and location of the energy efficiency
improvement, these so-called indirect rebound effects can take a number of forms (Sorrell 2007).

The overall or economy-wide rebound effect from an energy efficiency improvement represents the sum of these direct and indirect effects and is normally expressed as a percentage of the expected energy savings. Hence, an economy-wide rebound effect of 20% means that one fifth of the potential energy savings are ‘taken back’ through one or more of the above mechanisms. A rebound effect that exceeds 100% means that the energy efficiency improvements ‘backfire’: in other words, they increase overall energy consumption.

The quantification of rebound effects is difficult, owing to limited data, endogenous variables, uncertain causal relationships, trans-boundary effects and other factors (Sorrell 2007). As a result, the existing literature is patchy and most studies focus upon only a subset of the relevant effects measured over relatively short time horizons (Sorrell 2007). While rebound effects are most commonly estimated in relation to energy consumption, they may equally be estimated for carbon dioxide emissions or greenhouse gas (GHG) emissions. The percentage effect may not be the same in each case, owing to variations in the energy, carbon dioxide and GHG intensity of different goods and services. In this paper, we estimate rebound effects in relation to GHG emissions, since we consider the control of these emissions to be the primary policy goal.

Most studies of rebound effects focus upon household energy services such as heating and lighting and examine the effect of improving the efficiency of delivering those services - for example, using less electricity to provide the same level of lighting through the replacement of incandescent bulbs with compact fluorescents. However, an entirely analogous effect may occur when individuals choose to change their consumption patterns, with the primary or secondary aim of reducing their environmental impacts or ‘carbon footprint’. For example, individuals may choose to walk or cycle rather than using a car, or to turn off the lights in unoccupied rooms. In these circumstances, the money saved by reduced consumption of the relevant energy service(s) will generally be spent on other goods and services. However, there will be energy consumption and carbon emissions associated with the purchase of these other goods and services. In other words, there will be indirect rebound effects that will offset some (or in extreme cases all) of the intended energy and emissions savings. However, there will not be any direct rebound effects in these circumstances as the household has voluntarily chosen to consume less of that specific energy service.

In this paper, reducing consumption of a particular good or service is termed an abatement action. This is distinct from improving the efficiency of providing a particular energy service which frequently leads to increased consumption of that service and hence a direct rebound effect. So while efficiency improvements lead to both direct and indirect rebound effects, abatement actions lead to only indirect rebound effects. In both cases, these rebound effects are unintended and usually unacknowledged, but their net effect will be to reduce the environmental benefits of
the relevant action. Since abatement actions are visible, simple and low cost they are widely promoted by government bodies and non-governmental organisations (NGOs) as an effective means of reducing GHG emissions, as well as being widely practised by individual households. But the indirect rebound effects associated with these actions remain largely unexplored.

This study makes some preliminary estimates of the rebound effects associated with representative abatement actions that may be taken by an average UK household. We consider three actions that have the primary or secondary objective of reducing GHG emissions, namely:

- reducing internal temperatures by 1°C by means of lowering the thermostat;
- reducing food purchased by one third by eliminating food waste; and
- walking or cycling instead of using a car for trips of less than 2 miles.

We assume that expenditure avoided due to these actions is either re-spent on other goods and services or is saved. These savings, whether placed in the bank or invested in, for example, government bonds, will also have associated GHG emissions.

We set up a generalised framework in which we can vary the proportion of avoided expenditure that is re-spent or saved, and also vary the expenditure categories in which the re-spending is carried out. The latter may either be in accordance with the estimated expenditure elasticities for the relevant good or service (see below), or determined exogenously in order to estimate the implications of particular expenditure patterns. In order to reflect the uncertain conditions in the UK economy, our framework also enables investigation of a range of scenarios which have varying assumptions concerning future trends in incomes and prices, and the extent of decarbonisation.

Four features of this study should be noted. First, unlike other rebound studies, our study takes account of the impact of household savings and investments. This allows us to investigate situations where households put aside rather than re-spend money saved through reduced consumption. Second, we focus specifically on household actions that do not require capital outlay, thereby removing the need to account for the financial and energy consequences of capital investment. Third, we investigate abatement actions involving reduced consumption rather than improved energy efficiency which means that we can focus solely upon ‘income effects’ and ignore any price-induced ‘substitution effects’. Finally, we also ignore any ‘general equilibrium’ effects that may result from the abatement actions, such as changes in the price of energy that may induce behavioural changes by other households.

1 Abatement actions may be thought of as increasing real income, which allows households to consume more goods and services and thereby increase overall ‘utility’. This is termed the ‘income effect’. In addition, a reduction in the price of a good or service encourages a household to consume more of that good or service and less of other goods and services, holding utility constant. This is termed the ‘substitution effect’. Energy efficiency improvements (such as replacing incandescent light bulbs with CFLs) reduce the price of energy services and thereby lead to both substitution and income effects. In contrast, behavioural changes (such as turning lights off in unoccupied rooms) do not change the price of energy services and therefore only lead to income effects. This study is confined to behavioural changes and therefore to income effects.
We therefore expect our estimates of the size of rebound effects to be relatively conservative. The rationale for these choices is to produce a simple and transparent study which clearly demonstrates the importance of such effects. Modelling additional dimensions of the rebound effect is the focus of ongoing work.

2. Background
Two sets of information are required to estimate the rebound effects from energy efficiency improvements and/or abatement actions by households: First, estimates of the energy consumption and/or GHG emissions that are associated with different categories of household goods and services, and investments; Second, estimates of how the share of expenditure on different goods and services, and level of investment, varies as a function of prices, income and other variables. The former may be derived from environmentally extended input-output models, life cycle analysis or some combination of the two, while the latter may be derived from the econometric analysis of survey data on household expenditure.

Econometric models of household behaviour can take a wide range of forms and represent behaviour at varying levels of complexity (Deaton and Muelbauer 1980). Of particular importance is the choice of categories for grouping household expenditure and the level of aggregation of those categories. For example, are all travel-related expenditures grouped into a single category, or is this disaggregated into sub-categories such as petrol, maintenance, public transport and so on? The choice typically depends upon the nature of the data source, the relevant sample size and the associated degrees of freedom.²

While there are quite a few studies estimating the direct rebound effect, estimation of indirect rebound effects appears to be in its infancy, and only a handful of studies are currently available (Sorrell 2007; Sorrell and Dimitropoulos 2007b; Sorrell 2010). The most widely cited study is Brännlund et al. (2007) who examine the effect of a 20% improvement in the ‘energy efficiency’ of personal transport (all modes) and space heating in Sweden.³ They estimate an econometric model of household expenditure on non-durables in which the share of expenditure for thirteen types of non-durable goods or services is expressed as a function of total expenditure on non-durables, the price of each good or service and an overall price index. This allows the own-price, cross-price and expenditure elasticities of each good or service to be estimated. Energy efficiency improvements are assumed to reduce the cost of transport and heating and lead to substitution and income effects that change overall demand patterns (e.g. improvements in transport efficiency are estimated to increase demand for clothes but to decrease demand for beverages). By combining these estimated changes in demand patterns with relevant emission coefficients, Brännlund et al.

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² For example, the UK Living Costs and Food Survey (LCFS) (2008) classifies household consumption into 247 categories using the ‘Classification of Individual Consumption According to Purpose’ (COICOP) scheme. But these categories are not compatible with categories for which embedded GHG emissions are estimated. Therefore categories are aggregated for empirical work.

³ Brannlund et al.’s use of the term ‘heating’ is misleading, since this category actually represents total direct energy consumption and therefore includes non-heating end-uses.
estimate that energy efficiency improvements in transport and heating lead to total rebound effects (in carbon terms) of 120% and 175% respectively (i.e. they backfire). Indeed, their results suggest that the direct rebound effects alone for these energy services exceed 100%. The latter result appears questionable since it contradicts the results of numerous studies that estimate the direct rebound effect for personal travel and household heating to be less that 30% (Sorrell 2007; Sorrell and Dimitropoulos 2007a). Mizobuchi (2008) follows a similar approach to Brännlund et al for Japanese households and finds broadly similar rebound effects, despite differences in estimation procedures. When the estimated capital cost of efficiency improvements is included, the rebound effect reduces to around 27%. However, there are difficulties in the way Mizobuchi incorporates capital costs which both raise questions about this result and make comparison with Brännlund et al. problematic (Sorrell 2010).

A second Swedish example is Alfredsson (2004) who calculates the direct and indirect energy consequences of ‘greener’ consumption patterns - including both efficiency improvements, such as buying a more fuel-efficient car, and abatement actions such as car sharing. In the case of greener food consumption (e.g. shifts towards a vegetarian diet), the total energy consumption associated with food items is reduced by around 5% and total expenditure on food items is reduced by 15%. But the re-spending of this money on a variety of items, notably travel and recreation, leads to indirect energy consumption that more than offsets the original energy savings (i.e. backfire). The results for a shift towards ‘greener’ travel patterns are less dramatic, but the re-spending reduces the overall energy savings by almost one third. A comprehensive switch to green consumption patterns in travel, food and housing is estimated to have a rebound effect of 35%.

In a more recent study, Carlsson-Kanyama et al (2005) used a similar model and approach to Alfredsson, but employing Swedish rather than Dutch data on energy intensity. They found that a shift to ‘green’ food consumption could reduce overall energy consumption. Closer examination reveals that this result follows largely from the assumption that greener diets are more expensive (owing to the higher cost of locally produced organic food), thereby leading to a negative re-spending effect.

Lenzen and Dey (2002) also explore the consequences of a ‘greener diet’, but in an Australian context. Their green diet involves less food consumption in weight terms, a 30% reduction in total food expenditure and significant reductions in food-related energy consumption and GHG emissions. However, once the re-spending effect is allowed for, the net effect is to increase overall energy consumption by 4 to 7%, although GHG emissions are still reduced by around 20% as a result of reduced livestock emissions. They find that the rebound effect varies from 112 to 123% for energy consumption and from 45 to 50% for GHGs.

Thiesen, et al. (2008) use life-cycle analysis (LCA) to compare the environmental impact of two broadly comparable Danish cheese products that differ in packaging – with the ‘convenience’ product being 8.6% more expensive. On the basis of LCA analysis alone, the cheaper cheese has three times the global warming impact of the
convenience cheese. But this increases to seven and half times when the consequences of re-spending the cost-difference is allowed for.

A final study is by Nassen and Holmberg (2009), who develop generic equations for estimating direct and indirect rebound effects from both technical improvements and lifestyle changes. Using cross-sectional data for Swedish households, they use these equations to examine how rebound effects vary with variables such as the capital cost of the energy efficiency measure. They show how the total (direct and indirect) rebound effect may be expected to be higher for cost effective investments, for efficiency improvements in price-elastic energy services, and for situations where cost savings are re-spent on more energy-intensive goods and services. However, Nassen and Holmberg mix endogenous estimates of the rebound effect with exogenous estimates derived from other sources, with the result that some effects are double-counted and the total effect is likely to be overestimated (Sorrell 2010).

The results from such studies appear sensitive to the methodology and assumptions used, as well as the types of household analysed and the particular shifts in consumption patterns that are explored. It is evident that the potential for estimating indirect rebound effects has yet to be fully explored and that existing studies differ substantially in terms of data sources, methodology, level of commodity aggregation, technical and/or behavioural changes examined, rebound effects covered, and the magnitude of effects found (Sorrell 2010). In particular, none of the studies examine the implications of saving or investing the avoided expenditure. Thus, while existing work suggests that indirect rebound effects may be sizeable, considerably more research is required to address methodological weaknesses and to examine a wider range of independent variables.

3. Methodology

The approach taken in this study is straightforward. We first identify three possible actions that an average UK household may take to reduce the emissions attributable to its expenditure, based on suggestions from websites sponsored by the UK government. From these we estimate the expected (hoped for) annual reduction in GHG emissions ($\Delta H$), and approximate annual expenditures ($\Delta y$) that are likely to be avoided. We assume that the latter are either re-spent on other goods and services or saved (invested). This leads to additional GHG emissions ($\Delta G$) that offset some or all of the anticipated GHG savings ($\Delta H$). Hence, the actual emission reductions are given by $\Delta H - \Delta G$.

We define the rebound effect as:

$$\text{Rebound} = \frac{\text{Potential savings} - \text{Actual savings}}{\text{Potential savings}}$$

And therefore:

\[\text{Rebound} = \frac{\text{Potential savings} - \text{Actual savings}}{\text{Potential savings}}\]

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4 See [www.energysavingtrust.org.uk](http://www.energysavingtrust.org.uk); [www.actonco2.direct.gov.uk](http://www.actonco2.direct.gov.uk) and [www.lovefoodhatewaste.com](http://www.lovefoodhatewaste.com).
Rebound = \frac{\Delta H - (\Delta H - \Delta G)}{\Delta H} = \frac{\Delta G}{\Delta H}

Below we outline a general framework for estimating direct and indirect rebound effects due to household GHG abatement actions. As discussed earlier, estimation relies on having information on the GHG intensity of different categories of goods and services, and the expenditure elasticities of those goods and services. In this study we make use of two models designed within RESOLVE\(^5\) at the University of Surrey. The first is the Surrey Environmental Lifestyle MAppling (SELMA) framework from which we obtain GHG intensities. The second is the Econometric Lifestyle Environmental Scenario Analysis (ELESA) model from which we obtain econometric information and estimates of future GHG emissions. These are described below.

3.1 Underlying models: SELMA and ELESA

SELMA estimates the GHG emissions\(^6\) that arise in the production and distribution of goods and services purchased by UK final consumption (households, government and investment). This is known as accounting from the ‘consumption perspective’. This perspective is based on the premise that it is the demand for goods and services which drives the production processes that consume resources (including energy resources) and emit pollutants (including carbon dioxide and other GHGs) (UNCED 1992; Daly 1996; UN 2002; HM Government 2005). Using this perspective, estimates include emissions from direct energy use, such as for personal transportation and space heating, as well as ‘embedded’ emissions, which are the emissions that arise in supply chains in the production and distribution of goods and services purchased in the UK. An important feature of SELMA is that it takes account of all emissions incurred as a result of final consumption in the UK, whether they occur in the UK or abroad. To do this, the estimation of embedded emissions is carried out using a Quasi-Multi-Regional Input-Output (QMRIO) model incorporated within SELMA.

Details of SELMA’s methodology, data sources, assumptions and limitations are provided in Druckman and Jackson (2008; 2009a; 2009b). In the version of SELMA used here, emissions attributed to household expenditure are classified in 16 categories based upon the COICOP\(^7\) classification categories (see Table 1). The rationale for these categories is explained in Druckman and Jackson (2009b). We use the GHG emissions attributed to UK investment final demand\(^8\) as the general savings

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\(^5\) ESRC Research Group on Lifestyles, Values and Environment.

\(^6\) SELMA is a general framework that can be applied to, for example, resource use (such as energy use), carbon dioxide emissions or GHGs. In this study we use results from SELMA in terms of a basket of six GHGs: Carbon dioxide, methane, nitrous oxide, hydro-fluorocarbons, perfluorocarbons and sulphur hexafluoride. These are estimated in units of carbon dioxide equivalent (CO2e) as used in the UK Environmental Accounts (ONS 2008).

\(^7\) Classification of Individual Consumption According to Purpose (UN 2005).

\(^8\) As noted above, SELMA estimates the GHG emissions attributed to the three components of UK final demand (which is alternatively called consumption): household, investment and government.
category representing household investment\(^6\). GHG intensities\(^{10}\) for each of the 16 expenditure categories, as well as for a general savings category are thus estimated for the time period 1992-2004.

<table>
<thead>
<tr>
<th>Category</th>
<th>COICOP Classification</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>1</td>
<td>Food &amp; non-alcoholic beverages</td>
</tr>
<tr>
<td>2</td>
<td>2</td>
<td>Alcoholic beverages, tobacco, narcotics</td>
</tr>
<tr>
<td>3</td>
<td>3</td>
<td>Clothing &amp; footwear</td>
</tr>
<tr>
<td>4</td>
<td>4.1</td>
<td>Electricity</td>
</tr>
<tr>
<td>5</td>
<td>4.2</td>
<td>Gas</td>
</tr>
<tr>
<td>6</td>
<td>4.3</td>
<td>Other fuels</td>
</tr>
<tr>
<td>7</td>
<td>4.1 to 4.3</td>
<td>Housing(^6)</td>
</tr>
<tr>
<td>8</td>
<td>5</td>
<td>Furnishings, household equipment &amp; routine household maintenance</td>
</tr>
<tr>
<td>9</td>
<td>6</td>
<td>Health</td>
</tr>
<tr>
<td>10</td>
<td>7.2.2.1 &amp; 7.2.2.2</td>
<td>Personal transport fuels</td>
</tr>
<tr>
<td>11</td>
<td>Remainder of 7</td>
<td>Other transport</td>
</tr>
<tr>
<td>12</td>
<td>8</td>
<td>Communication</td>
</tr>
<tr>
<td>13</td>
<td>9</td>
<td>Recreation &amp; culture</td>
</tr>
<tr>
<td>14</td>
<td>10</td>
<td>Education</td>
</tr>
<tr>
<td>15</td>
<td>11</td>
<td>Restaurants &amp; hotels</td>
</tr>
<tr>
<td>16</td>
<td>12</td>
<td>Miscellaneous goods &amp; services</td>
</tr>
</tbody>
</table>

ELESA is an econometric scenario modelling tool in which a Structural Time Series Model (STSM) (Harvey 1989) is used to independently estimate household expenditure equations for each of the 16 categories presented in Table 1, using UK quarterly time series data for 1964:q1 to 2009:q1. This allows examination of the relationship between household expenditure, income, prices, temperature\(^{12}\) and a stochastic (rather than deterministic) underlying trend (Hunt and Ninomiya 2003). The underlying trend is likely to be affected by technical progress, changes in tastes, consumer preferences, socio-demographic and geographic factors, lifestyles and values. These non-price and non-income effects are termed Exogenous Non-Economic Factors (ExNEF): they are not easily measured, and therefore difficult to capture within an econometric model. The stochastic underlying trend aims to capture the aggregate effect of all these ExNEF factors (Chitnis and Hunt 2009a; Chitnis and Hunt 2010a; Chitnis and Hunt 2010b). Historic GHG emissions data (1992-2004) obtained from SELMA are used to model future GHG intensities for each

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\(^6\) For the purposes of this study, GHG emissions due to investment generated by SELMA and used in ELESA are not attributed to household and government expenditure as in the standard ELESA model. This is because we explore investment explicitly in this study. For more details see Druckman and Jackson (2009b).

\(^{10}\) GHG intensity of expenditure in each category is defined as GHG attributable to a category divided by expenditure in the same category.

\(^{11}\) This includes household rent, maintenance, repair, and water supply.

\(^{12}\) Temperature is included in expenditure equations for electricity, gas and other fuels only.
of the 16 expenditure categories and for a general savings category. STSM is again used for this, as presented in Chitnis and Hunt (2009b). The three scenarios are:

ELESA is used to model future GHG emissions for three scenarios which are summarised very briefly here. A further summary of the income and price assumptions in each of the scenarios is provided in the Appendix, and for additional information concerning ELESA scenarios the reader is referred to Chitnis et al (2009).

- ‘Reference’ Case: This is like a ‘business as usual’ scenario, where assumptions for changes in household disposable income, prices, temperature, EXNEF and GHG intensities represent the ‘consensus’ or ‘most probable’ outcomes i.e. resulting in ‘business as usual’ or ‘reference’ expenditure and GHGs.

- ‘Low’ Case: Here, household disposable income growth is low, price growth is high, temperature growth is high, growth in EXNEF is low and GHG intensities are low; i.e. resulting in ‘low’ growth in expenditure and GHG emissions.

- ‘High’ case: Here, household disposable income growth is high, price growth is low, temperature growth is low, growth in EXNEF is high and GHG intensities growth are high; i.e. resulting in ‘high’ growth in expenditure and GHG emissions.

ELESA produces estimates for each year up to 2030. The year of focus for this study is 2015. ELESA models total UK households. In this study, in order to model an average UK household, the results from ELESA in terms of GHG emissions and expenditures are divided by the estimated total number of households in the UK (DCLG 2009: Table 401).

3.2 GHG abatement actions
We consider very simple GHG abatement actions advocated by UK Government-sponsored websites in the areas of household energy use, food, and private transportation. These actions are chosen specifically as they do not involve capital expenditure and are therefore simpler to model with few assumptions being required.

a) Household energy reduction
Many household actions, such as switching off lights in unoccupied rooms, can reduce energy use through simple behavioural changes. Here we use guidance from ActOnCO2: “Turning your thermostat down by 1ºC could reduce CO2 emissions and cut your fuel bills by up to 10 per cent” 13.

13 See http://actonco2.direct.gov.uk/actonco2/home/what-you-can-do/In-the-home/Reduce-your-CO2-emissions.html. ACT ON CO2 “is a key part of the Government’s plan to help tackle [climate change].... The website includes dozens of tips to help people reduce their carbon footprint. ACT ON CO2 is a cross-Government initiative, currently involving the Department of Energy and Climate Change (DECC), the Department for Transport (DfT) and Department for Environment Food and Rural Affairs (DEFRA). This collective approach demonstrates the Government’s commitment to taking action on climate change, working with businesses and individuals in order to reduce CO2 emissions”. http://actonco2.direct.gov.uk/actonco2/home/about-us.html Accessed 16.06.10.
This estimated reduction is in terms of total household energy usage, but, reducing internal temperatures only affects energy used for space heating. Gas, for example, is used for hot water heating and cooking in addition to space heating, and similarly electricity is also used for lighting, cooking and powering appliances. According to DECC (2009: Table 3.7) in 2007 68% of Gas, 12% of Electricity and 74% of Other fuels were used for space heating. Hence, in order to simulate a 10% reduction in total household energy bills with the reductions allocated to the portion of each fuel that is devoted to space heating, we reduce expenditure on Gas by 12%, Electricity by 2%, and Other fuels by 13%\textsuperscript{14}. Assuming linearity\textsuperscript{15} between expenditure on fuel and the quantity purchased in line with the ActOnCO\textsubscript{2} statement above, we reduce the GHG emissions in each category by the same percentage.

b) Food
The scope for studying the rebound effects that may arise due to changes in food consumption and diet is very wide, depending on the precise changes made and the level of commodity disaggregation available within the model. As a very simple illustration, we take the broad finding that an average UK household throws away one third of the food purchased\textsuperscript{16} (WRAP 2008). Therefore, we simply assume a reduction in food and non-alcoholic drink expenditure of 33%, and a corresponding 33% reduction in food and non-alcoholic drink related GHG emissions.

c) Travel
Many opportunities are available to reduce expenditure on personal transportation fuels such as through ‘smarter driving’ techniques or replacing vehicles by more fuel efficient models. Here, we use the example of replacing all journeys under 2 miles that were taken by car by either walking or cycling. Based on data from DfT (2009: Table 3.5) for 2008 we estimate that this would reduce expenditure on personal transportation fuel, as well as the GHG emissions from personal transportation fuel, by 23%.

3.3 Estimating the rebound effect
In this section we derive an equation for estimating the rebound effect for a household action that has a potential (hoped for) reduction in GHG emissions of $\Delta H$. This action results in avoided annual expenditure $\Delta y$ \textsuperscript{17}. We can think of avoided expenditure as being analogous to an increase in real disposable income ($y$).

We assume that $\Delta y$ can either be re-spent on goods and services in categories 1 to 16 of household expenditure, or it can be saved (invested).

$$\Delta y = \Delta \text{exp}_1 + \Delta \text{exp}_2 + ... + \Delta \text{exp}_{16} + \Delta s$$ \hspace{1cm} (2)

\textsuperscript{14} These percentages are calculated based on information in DECC (2009: Table 3.7).
\textsuperscript{15} In reality this is not the case for many fuel tariffs in the UK.
\textsuperscript{16} More work has subsequently been carried out on this topic since the publication of WRAP (2008) disaggregating the types of food wasted by households (WRAP 2009; WRAP 2010). However, to illustrate the rebound effect for the purposes of this study, the broad 1/3 finding is a good start.
\textsuperscript{17} Note that in this document $\Delta$ stands for changes in variables within the same year.
or
\[
\Delta y = \sum_{i=1}^{16} \text{exp}_i + \Delta s \quad i, \ldots, 16
\] (3)

where \(\Delta \text{exp}_i\) is the amount of money re-spent in category \(i\). \(\Delta s\) is the additional money invested.

The change in GHG emissions \(\Delta G\) due to the re-spending and change in savings (investments) is given by:
\[
\Delta G = \sum_{i=1}^{16} u_i \Delta \text{exp}_i + u_s \Delta s
\] (4)

where \(u_i\) is the GHG intensity of expenditure in spending category \(i\) and \(u_s\) is the GHG intensity of investment.\(^{18}\)

The first task is to work out an expression for \(\Delta s\). We do this by referring to a simplified equation for the output of ELESA. ELESA estimates expenditure in each of the 16 extended categories with the remainder of disposable income being saved (invested). This can be written as
\[
y = \sum_{i=1}^{16} \text{exp}_i + s
\] (5)

where \(y\) is disposable income, \(\text{exp}_i\) is expenditure in each category and \(s\) is money saved (invested).

Let us define the savings ratio \(r\) as the ratio of disposable income \(y\) that is put into savings.
\[
\Delta s = r \Delta y
\] (7)

Substituting for \(\Delta s\) in Equation 3 we obtain a relationship that will be used in the next step:
\[
\sum_{i=1}^{16} \Delta \text{exp}_i = (1 - r) \Delta y
\] (8)

\(^{18}\) GHG intensity of expenditure (investment) is GHGs attributable to each category (investment) divided by expenditure (investment) in the same category.
The next step is to estimate the amount of money households re-spend in each of expenditure categories 1 to 16. As mentioned above, we can think of the avoided expenditure as being analogous to having extra income. Therefore, holding other variables affecting expenditure constant and using the income elasticity of expenditure ($\beta$) we can express the change in expenditure for each category due to change in income as:

$$\Delta \text{exp}_i = \beta_i \frac{\Delta y}{y} \text{exp}_i \quad i=1,..,16$$

(9)

Substituting for $\Delta \text{exp}_i$ in Equation 8 we get:

$$\frac{\Delta y}{y} \sum_{i=1}^{16} \beta_i \text{exp}_i = (1-r)\Delta y$$

(10)

Re-arranging:

$$\sum_{i=1}^{16} \beta_i \text{exp}_i = \frac{\Delta y}{y} (1-r) \quad \text{(11)}$$

Substituting for $y$ in Equation 9 we have:

$$\Delta \text{exp}_i = \beta_i \frac{(1-r)\Delta y}{\sum_{i=1}^{16} \beta_i \text{exp}_i} \text{exp}_i$$

(12)

Substituting into Equation 4 for $\Delta s$ from Equation 7 and for $\Delta \text{exp}_i$ from Equation 12 we get:

$$\Delta G = \left( \frac{(1-r)\Delta y}{\sum_{i=1}^{16} \beta_i \exp_i} \right) \left( \sum_{i=1}^{16} \beta_i \exp_i u_i + ru_s \Delta y \right)$$

(13)

This can be used in Equation 1 to estimate the rebound effect.

$$\text{Rebound} = \frac{\Delta G}{\Delta H}$$

(14)

Therefore the rebound effect can be expressed as
\[
\text{Rebound} = \frac{1}{\Delta H} \left[ \frac{(1-r)\Delta y}{\sum_{i=1}^{16} \beta_i \exp_i + ru \Delta y} \right] \tag{15}
\]

In summary, Equation 15 estimates the rebound effect in terms of:

- \(\Delta y\) which is the expenditure avoided by the energy abatement action. This is determined exogenously as explained in Section 3.2.
- \(\Delta H\) which is the anticipated GHG reductions. This is also determined exogenously as explained in Section 3.2.
- \(r\) which is the savings ratio, defined here as the ratio of disposable income \(y\) that is put into savings. The expected savings ratio \(r\) is estimated through ELESA. In order to explore the rebound effect in cases of a higher or lower savings ratio, \(r\) is adjusted exogenously.
- \(\exp_i\) which is expenditure in category \(i\). This is derived from ELESA.
- \(u_i\) and \(u_s\) which are GHG intensities in expenditure category \(i\) and investment respectively. These are estimated using ELESA.
- \(\beta_i\) which is the income elasticity of expenditure. This is estimated using ELESA.

Equation 15 gives the general case for estimating the rebound effect for both direct and indirect rebound. In this paper we focus on the indirect rebound effect since a direct rebound effect is unlikely for the abatement actions we are considering\(^{19}\). The exclusion of direct rebound should lead to more conservative estimates.

Accordingly, Equation 15 is modified to exclude re-spend in the category in which the action takes place. So for example, in the case of reducing food waste, re-spend is not allowed on food. For reducing the thermostat setting, re-spend is not allowed on fuel for space heating, but we do allow re-spend on fuel for other uses, such as gas for cooking and hot water heating, and electricity for lighting. In the study we first consider each of the three actions separately, and then in combination. When examining the combination, we do not allow any re-spend on food, transport or space heating.

### 3.4 Estimation of the rebound effect under different conditions

Using the methodology outlined above, we can estimate the rebound effect under a variety of circumstances:

\(^{19}\) This is best explained with regard to the food example. Eliminating food waste is assumed to occur by more careful attention to food shopping, budgeting and usage. In these circumstances a simple direct rebound effect is unlikely. In the other two categories, direct rebound on fuels for space heating and personal transport fuels is, in theory, possible but again somewhat counter-intuitive if people are sensitised to demand reduction. If direct rebound were included in these two examples, the overall rebound effect would increase.
for each of the three GHG abatement actions either one at a time or in combination;
for each of the three ELESA scenarios (High, Reference and Low);
for a variety of savings ratios.

There is therefore a range of possible scenarios for which the rebound effect may be estimated. We focus on combinations that are considered realistic, as well as those likely to give worst and best (or ‘least bad’) case rebound effects.

In order to estimate the most probable size of the rebound effect ELESA’s Reference scenario is used, and re-spend is assumed to occur in line with elasticities of expenditure. We refer to this as the ‘behaviour as usual’ case. The worst-case rebound effect will occur when all the re-spend is in the most GHG-intensive expenditure category (or invested, if this is more GHG intensive than the most GHG-intensive expenditure category). Conversely, the best-case (or ‘least-worst-case’) will occur when all the re-spend is in the least GHG-intensive expenditure category (or invested, if this is the least GHG-intensive category). In these cases, Equation 15 is constrained as appropriate.

The savings ratio \( r \) is generally estimated by ELESA. However, in order to explore how the rebound effect is influenced by the proportion of avoided expenditure that households place in investments, we exogenously change the savings ratio to examine the effect of:

- using the lowest savings ratio observed in the UK during the period 1964-2009;
- using a very high savings ratio. As an example for this we take the highest rate observed recently in China from Ma and Yi (2010);
- saving (investing) all of the avoided expenditure.

4 Results

4.1 Household GHG emissions in 2015

To set the scene we first examine the estimated expenditure and GHG emissions of an average UK household in 2015 within ELESA’s Reference scenario. Figures 1a-1c illustrate that whereas, for example, gas accounts for only around 1% of total expenditure, it is one of the categories with the highest GHG emissions. The savings category, in contrast, has a relatively low GHG intensity.
Figure 1: Average annual UK household in ELESA’s reference scenario (2015) (a) Expenditure and investment (b) GHG emissions (c) GHG intensities
4.2 Rebound in the Reference Scenario

The most probable future is presented in the Reference Scenario of ELESA (see Section 3.1). The ‘behaviour as usual’ rebound is estimated by assuming that avoided expenditure is spent and invested in line with current behaviour patterns, as given by Equation 15. Figure 2 shows the rebound for each of the different abatement actions, and for all the actions carried out in combination. The figure shows the expected (hoped for) GHG emissions ($\Delta H$) and the emissions due to re-spend/investment of the avoided expenditure ($\Delta G$). The size of the rebound is a ratio of these two, as given in Equation 14.

![Figure 2: Rebound effect for different actions in the Reference Scenario, 2015](image)

Figure 2 shows that the estimated rebound effect is lowest (7%) for reducing the household thermostat, and highest (59%) for reducing food waste. The higher rebound for food is expected as expenditure on food is relatively less GHG intensive than expenditure on household fuels and personal transport fuels, and therefore the re-spend/investment of the avoided expenditure will be relatively more GHG intensive. Where all three abatement actions are carried out in combination, the rebound is estimated to be 34%.

In the discussion which follows we focus on the rebound effect due to all three actions in combination. We next examine how different choices for using the avoided expenditure affect the size of the rebound effect.
One possibility is that households re-spend all the avoided expenditure in the least GHG intensive category. In ELESA’s Reference scenario in 2015 this is ‘Housing’. In this case the rebound effect is estimated to be 12% which is the ‘least worst case’ within the Reference scenario (Figure 3). Another possibility is that all the avoided expenditure is spent in the most GHG intensive category which, in the Reference scenario, is gas (this might be used for, say, heating water for extra hot showers). In this case, which is the ‘worst case’, the GHG emissions due to the re-spend on gas far outweigh the expected GHG saving from the actions, and rebound of 568% is estimated (extreme backfire).

The proportion of income that households invest varies with time, and in the estimates discussed above we have used the household savings ratio (r) as forecast by ELESA for 2015 (4%)\(^21\). In order to investigate how much difference the level of saving makes, we exogenously vary \(r\). We first use the lowest level observed in the UK between 1964 and 2009 which was \(r\approx-4\)\(^22\). The negative value indicates that, rather than putting aside money into savings, households were withdrawing from savings. As expenditure has generally higher GHG intensity than savings, the estimated rebound is higher. However, the effect is small, giving a rebound of 35%.

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\(^{20}\) Housing includes household rent, maintenance, repair and water supply.

\(^{21}\) The household saving ratio published by the Office for National Statistics differs slightly from our definition in this study (ONS 2010). The ONS make an adjustment for the change in net equity of households in pension funds whereas this adjustment is not carried out in our study.

\(^{22}\) Observed during 1971 and 1977.
As an example of an economy with a high savings ratio we use $r=40\%$, which is the highest ratio observed in China during recent years (Ma and Yi 2010). In this case rebound is estimated at 30\%. This lower rebound effect is expected as investment (saving) has a relatively low GHG intensity.

A further possibility is that all the avoided expenditure is saved (invested) rather than re-spent. In this case the rebound effect is estimated to be 24\%, as indicated by “100\% investment” in Figure 3.

4.3 Rebound in different future scenarios

The estimates of rebound effect discussed so far have all been calculated using the Reference scenario within ELESA. In this section we look the rebound effect in ELESA’s Low and High scenarios, again for the suite of three abatement actions taken together.

![Graph showing rebound effect in ELESA’s low, high and reference scenarios (2015)](image)

**Figure 4:** Rebound effect in ELESA’s low, high and reference scenarios (2015)

ELESA’s High scenario represents a world where disposable incomes are high, prices are low and GHG emissions intensities are also high. In the Low scenario disposable incomes are low, prices are high and GHG emissions intensities are low. Figure 4 shows that the rebound effect does not vary a great deal within these scenarios.
4.4 Comparison of results with other studies

As mentioned in Section 2, the size of rebound depends on the precise details of the study. Currently there are very few comparable studies, and those that do exist give widely varying estimates. The closest study to ours is Alfredsson’s (2000; 2004) ‘greener’ consumption study for Sweden. Alfredsson estimated that a comprehensive switch to green consumption patterns in travel, food and housing would have a rebound of 35%. This finding, agrees well with the 34% estimate in our study for all three abatement actions carried out in combination. However, Alfredsson’s study included both direct and indirect rebound effects whereas, by its very nature, our abatement study only involved indirect rebound.

Our study is consistent with others in that it highlights that the rebound effect will generally be smaller where the abatement action reduces consumption in a highly GHG-intensive category, and where the cost savings are re-spent in less GHG intensive categories – and vice versa. There is considerable scope to explore this basic insight further though undertaking more detailed studies.

5 Limitations of the study

In this study we have investigated the rebound effect that may arise as a result of three very simple GHG abatement actions that are advocated by UK government sponsored websites and NGOs. As mentioned above, these have been specifically chosen in this study for their simplicity, in that they do not require household capital expenditure and do not lead to any price-induced substitution effects. This makes estimation of the rebound effect simpler and more transparent. Nevertheless, the study has a number of important limitations.

A major limitation of the study is the relatively small number of expenditure categories modelled. These are based on the 12 major COICOP categories which are further sub-divided to separate out the most important categories in terms of GHG emissions. There is, however, likely to be considerable disparity in the GHG intensities of commodities within each category which could have an important effect on the results. For example, a highly GHG intensive category that we were not able to isolate is personal aviation - which is currently included within ‘Other transport’. It would be valuable to explore the effects of re-spending within this and similar categories. Furthermore, we cannot take account of the effects of substitution between luxury and non-luxury goods (Girod and de Haan 2009).

A second limitation is the use of ‘UK average’ households. This precludes investigating how rebound effects vary between different income groups or between groups with different demographic characteristics. Studies of this type need to use more detailed survey data on household expenditures.

\(^{23}\) We define a luxury good as a good that carries out the same function as a non-luxury good but has a higher price.
A third limitation is that the study neglects other contributing mechanisms to the overall rebound effect—many of which operate over the longer term. For example, if many households carry out the actions modelled, then aggregate demand for gas, electricity, personal transport fuels and food may fall, together with the price of those commodities. This in turn could encourage other households to increase their consumption of these goods and services and thereby increase overall GHG emissions (Alcott 2008). To capture these broader price and quantity adjustments would require modelling techniques such as use of Computable General Equilibrium (CGE) models. However, CGE models, for example, involve numerous assumptions and are often criticised for their lack of transparency (Clarete and Roumasset 1986; Scrieciu 2007). Since the inclusion of economy-wide effects would most probably increase our estimate of the total rebound effect, our estimates are likely to be conservative.

In addition to these limitations, there are also many assumptions and limitations involved in modelling the emissions embedded in goods and services purchased by UK households using SELMA. For details the reader is referred to Druckman et al (2008) and Druckman and Jackson (2009a; 2009b).

Despite these limitations, the study demonstrates how the size of the indirect rebound effect depends upon the relative GHG intensities of expenditure and savings categories, and choices concerning re-use of avoided expenditure.

6 Discussion

Behavioural changes by households are anticipated to make an important contribution to reducing UK GHG emissions. But while policy-makers are increasingly recognising that rebound effects will offset some of the anticipated emission reductions, the empirical evidence on the size of such effects remains very poor. Our study therefore aims to estimate the size of the rebound effect for a set of simple GHG abatement actions advocated by the UK government sponsored websites. These actions have no associated capital costs and are achieved purely through behavioural change.

We estimate that under conditions of ‘behaviour as usual’, the rebound effect is around 34% for the suite of three ‘green’ household abatement actions studied (reducing internal temperatures by 1°C by means of lowering the thermostat; reducing food purchased by one third by eliminating food waste; and walking or cycling instead of using a car for trips of less than 2 miles). This means that only two thirds of the anticipated GHG emissions reductions are likely to be achieved.

Conditions in future might, of course, be very different, and we therefore investigated the rebound effect in two contrasting scenarios. In one scenario investigated, incomes are high, prices are low and GHG intensity of products and services is high. In a contrasting scenario disposable incomes are low, prices are high
and GHG intensity of products and services is low. We found that although the absolute amounts of GHG emissions that are predicted to be saved vary this is largely balanced by the GHG emissions attributed to the re-use (spending or investment) of the avoided expenditure, and that the rebound effect is estimated to remain unchanged at around 34-35%. The reason for this is that household preferences, as modelled through income elasticities of demand for particular commodities, are assumed to be constant. Our findings demonstrate that so long as household consumption preferences remain unchanged, the rebound effect will be significant. A discussion of possible strategies for changing consumption patterns is beyond the remit of this paper. Suffice to say that possible avenues to achieve this include personal carbon trading or carbon taxation (Kerkhof et al. 2008; Weber and Matthews 2008; Bird and Lockwood 2009; White and Thumin 2009; Bristow et al. 2010; Cohen 2010; Feng et al. 2010). Future exogenous shifts in preferences would also change the rebound effect.

Our study also investigated the influence that the relative proportions of disposable income that households choose to spend or save have on the size of the rebound effect. If households were intent on ‘green choices’ and aware that re-spend of the avoided expenditure gives rise to extra GHG emissions, they may put the money in the bank, unaware that this also has GHG emissions associated with it. Our estimate shows that if all the avoided expenditure were to be invested in general savings such as through bank deposit, the consequence would be to lower the rebound effect to around 24%. Importantly, this estimate assumes the average intensity of UK investments.

A more enlightened household intent on achieving the best outcome might put the expenditure avoided into ‘green’ investments. Depending on the carbon intensity of the investment chosen, the rebound in this case approach zero. Furthermore, if the money were invested in ultra low carbon technology, it is possible, in theory, to achieve negative emissions. This would result in a negative rebound effect. In other words, the overall emissions reductions due to the action would be greater than those estimated without taking account of the rebound effect.

It is vital that policy-makers should be aware of the possible best and worst cases. In our estimation the lowest rebound effect that may be hoped for is 12%, meaning that policy-makers should be aware that, even under the best conditions, only 88% of any ‘engineering’ based calculated GHG emissions reductions might be achieved. This result is, however, highly dependent on the disaggregation of expenditure categories used in the study. Careful use of higher disaggregation would enable isolation of a category of expenditure, such as fine art, that has exceptionally low GHG intensity. If all the re-spend was assumed to be within this category then the rebound might reduce to nearly zero.

The worst case rebound is more serious. We estimate that if households were to confine their re-spending to the most GHG-intensive category, then backfire is very likely to occur. This means that rather than the hoped for GHG reduction achieved through the household actions, GHG emissions may increase – in the worst case, by
as much as 568%. Again this estimate depends on the level of commodity disaggregation used. A more disaggregated analysis may enable categories of expenditure to be identified that have higher GHG intensity than gas, such as, perhaps, personal aviation. In this case the worst case rebound effect may be even higher.

Awareness of the likely size of the rebound effect is not enough: policy-makers also need to be given guidance on how to mitigate its effect. Our study points to two key strategies. First, to encourage households to shift their patterns of consumption to lower GHG intensive categories (Alfredsson 2004). Second, to encourage households to invest in low carbon investments.

In conclusion, our study has shown that the rebound effect is not negligible, and needs to be taken account when estimating the emission reductions achievable through behavioural change. If rebound effects are ignored and no steps are taken to reduce them, achieving our emission targets will become even more of a Sisyphean task than it already seems. On the other hand, moving to lower GHG intensity consumption patterns, and shifting incomes to low carbon investments are clearly viable strategies for mitigating rebound.

References


Appendix: Summary of assumptions in ELESA scenarios.

Table 1: Real household disposable income growth rate assumptions in ELESA Scenarios (2015)

<table>
<thead>
<tr>
<th>Low</th>
<th>Reference</th>
<th>High</th>
</tr>
</thead>
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<tr>
<td>% p.a.</td>
<td>% p.a.</td>
<td>% p.a.</td>
</tr>
<tr>
<td>2.00</td>
<td>2.50</td>
<td>3.00</td>
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</table>

Real household disposable income growth rate assumptions

Table 2: Real price growth rate assumptions in ELESA Scenarios (2015)

<table>
<thead>
<tr>
<th>Category</th>
<th>Low</th>
<th>Reference</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% p.a.</td>
<td>% p.a.</td>
<td>% p.a.</td>
</tr>
<tr>
<td>Food and non-alcoholic beverages</td>
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<td>-1.00</td>
<td>-0.50</td>
</tr>
<tr>
<td>Alcoholic beverages and tobacco</td>
<td>1.25</td>
<td>1.75</td>
<td>2.25</td>
</tr>
<tr>
<td>Clothing and footwear</td>
<td>-4.50</td>
<td>-4.00</td>
<td>-3.50</td>
</tr>
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<td>Electricity</td>
<td>3.17</td>
<td>2.86</td>
<td>3.70</td>
</tr>
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<td>4.05</td>
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<td>3.50</td>
<td>4.00</td>
</tr>
<tr>
<td>Other housing</td>
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<td>3.50</td>
<td>4.00</td>
</tr>
<tr>
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<td>-1.25</td>
<td>-0.75</td>
</tr>
<tr>
<td>Health</td>
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<td>-3.25</td>
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<tr>
<td>Recreation and culture</td>
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<td>Miscellaneous goods and services</td>
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For further details please see Chitnis et al (2009).